



COURSE DESCRIPTION

Title: ECONOMICS OF INNOVATION	Compulsory 🗆
	<i>Elective</i>

Lecturer: Drivas Kyriakos, Associate Professor University of Autumn

Autumn

Piraeus

Spring

COURSE GOALS

This course will highlight the most important issues of managing a business that markets an innovative product or service. It will delve into both internal (organizational, managerial, etc.) and external (marketing activities, industry dynamics, etc.) aspects. It will provide students with useful tools related to technology businesses and offer a number of case studies. Of particular focus will be the management of intellectual property rights and how universities contribute to research in many technology start-ups.

At the end of the course, students will have a solid understanding of the main business dimensions in which a technology venture operates. They will also be equipped with corporate resource tools useful for assessing challenges and problems (eg SWOT analysis, 4 Ps, principles of a business model). Students will be exposed to the fundamentals and mechanics of Intellectual Property Rights and how they can be applied to the business decision matrix. Finally, the students will examine from a quantitative point of view issues that were examined during the course.

COURSE CONTENTS

	Unit	Hrs
1.	Why study innovation? Basic principles of innovation.	3
2.	Corporate concept tools (SWOT, 4 Ps, Business Model Canvas)	3
3.	Economics and Management of Patents	6
4.	Economics and Management of Trademarks	3
5.	Economics and Management of Trade Secrets, Copyrights, Industrial Designs	3
6.	Academic Technology Transfer	3
7.	Empirical Applications	9

TEACHING METHOD HOURS				EXAMINATION Weight	
Taught	18			Written exam	
Seminar	3	No of pers. assignments		Orals	
Collaboration with lecturer				Pers assignmts	
Laboratory	9	No of group assignments	2	Group assignts	
TOTAL:	30			TOTAL:	

BIBLIOGRAPHY No book purchase is necessary. A good resource is the following:

Scotchmer, S. (2004). *Innovation and incentives*. MIT press.

NOTES