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# ΑΠΟΣΤΟΛΗ

Η αποστολή του Κώστα είναι να συν-δημιουργεί μαζί με ανθρώπους, οργανισμούς και κοινότητες, καινοτόμες, αποτελεσματικές και βιώσιμες λύσεις σε πιεστικές οργανωτικές προκλήσεις μέσω ενεργητικής έρευνας, αποτελεσματική αναγέννηση, βιωματική εκπαίδευση και χτίσιμο ομάδων. Τα προηγούμενα επιτυγχάνει με το να ταιριάζει: 1) 25+ χρόνια εμπειρίας στο συντονισμό και συμμετοχή σε ερευνητικά προγράμματα σε περισσότερες από 40 χώρες, 2) πάθος και βαθιά γνώση των αγροτικών συνεταιρισμών και της δυναμικής των ομάδων, τα οποία προέρχονται και από τα 23 χρόνια συνεργασίας του με το Ινστιτούτο Συνεταιριστικής Ηγεσίας (GICL) του University of Missouri, Η.Π.Α., και 3) εκπαίδευση στη συστημική σκέψη και συστημική δυναμική στο Αθηναϊκό Κέντρο Μελέτης του Ανθρώπου (ΑΚΜΑ), ένα από τα κορυφαία κέντρα συστημικής εκπαίδευσης και θεραπείας στην Ευρώπη. Κατά τα τελευταία 20 χρόνια ο Κώστας έχει συνεργαστεί με ανθρώπους σε αγροτικούς συνεταιρισμούς και αγροτικές κοινότητες για την από-κοινού δημιουργία εφαρμογή σημαντικών κοινωνικών και οργανωτικών αλλαγών.

# ΤΡΕΧΟΥΣΕΣ ΘΕΣΕΙΣ

**Διευθυντής και Ερευνητής**, Ινστιτούτο Αγροτικής Οικονομίας και Κοινωνιολογίας (ΙΝΑΓΡΟΚ) του Ελληνικού Γεωργικού ΟργανισμούΔΗΜΗΤΡΑ, Σεπτέμβριος 2013 μέχρι σήμερα.

Επισκέπτης Καθηγητής, MBA στη Διοίκηση Επιχειρήσεων Τροφίμων και Γεωργίας, Τμήμα Αγροτικής Οικονομίας & Ανάπτυξης, Γεωπονικό Πανεπιστήμιο Αθηνών, 2013 μέχρι σήμερα [Μαθήματα: 1) Οικονομική Επιχειρήσεων Τροφίμων & Γεωργίας, 2) Στρατηγική Επιχειρήσεων Τροφίμων & Γεωργίας].

Διδακτικό Προσωπικό, Graduate Institute of Cooperative Leadership, University of Missouri, Columbia, MO, H.Π.Α., 2013 μέχρι σήμερα.

- Συνεργαζόμενο Διδακτικό Προσωπικό, Marketing-Finance Lab, Maastricht University, the Netherlands, Ιούνιος 2014 μέχρι σήμερα.
- Διευθυντής, Ινστιτούτο Ορεινής Αγροτικής Οικονομίας, του Ελληνικού Γεωργικού Οργανισμού-ΔΗΜΗΤΡΑ, Σεπτέμβριος 2013 μέχρι σήμερα.

## ΕΠΙΛΕΓΜΕΝΕΣ ΠΡΟΗΓΟΥΜΕΝΕΣ ΘΕΣΕΙΣ

- Επισκέπτης Ειδικός σε θέματα αγροτικών συνεταιρισμών στον FAO: Αποστολή στη Σαουδική Αραβία, Νοέμβριος 2016, Ριάντ, Σαουδική Αραβία.
- Ερευνητής, Ινστιτούτο Αγροτικής Οικονομίας και Πολιτικής, Εθνικό Ίδρυμα Αγροτικής Έρευνας, Αθήνα, 2007-2013.
- Ερευνητής, Ινστιτούτο Γεωργοοικονομικών και Κοινωνιολογικών Ερευνών (ΙΓΕΚΕ), Αθήνα, 2001-2007.
- Επισκέπτης Ερευνητής, Leibniz Institute of Agricultural Development in Central and Eastern Europe, Halle (Saale), Γερμανία: Μάρτιος 2010, Απρίλιος 2014, Απρίλιος 2015, Σεπτέμβριος 2015, Ιανουάριος 2016, Απρίλιος 2016, Ιανουάριος-Φεβρουάριος 2018.
- Διευθυντής, Ινστιτούτο Γεωργοοικονομικών και Κοινωνιολογικών Ερευνών (ΙΓΕΚΕ), Αθήνα, 2004-2006.
- Διευθύνων Σύμβουλος, Αγροτουριστική Α.Ε., Αθήνα, 2000-2001.
- Οικονομικός Σύμβουλος, Υπουργείο Γεωργίας, Αθήνα, 1999-2001.
- Μεταδιδακτορικός Ερευνητής, Agribusiness Research Institute, Department of Agricultural Economics, University of Missouri-Columbia, H.Π.Α., 1998- 1999.
- Μεταπτυχιακός Βοηθός Έρευνας και Διδασκαλίας, Department of Agricultural Economics, University of Missouri-Columbia, USA, 1995-1998.

## ΕΚΠΑΙΔΕΥΣΗ

- Ph.D., Αγροτική Οικονομική, University of Missouri, Columbia, USA. 1998. Κύριες Εξειδικεύσεις: agribusiness and cooperative economics and management, organizational economics, entrepreneurship, industrial organization. Τίτλος Διδακτορικής Διατριβής: "A Study of the Property Rights Constraints in US Agricultural Cooperatives: Theory and Evidence." Μέλη Εξεταστικής Επιτροπής: Michael L. Cook (Πρόεδρος), B. Bjornson, N. Kalaitzandonakes, Hildegarde Heymann, X. H. Wang.
- BS/MS, Αγροτική Οικονομική, Γεωπονικό Πανεπιστήμιο Αθηνών,1992.
- Συστημική Επιστημολογία (1 έτος). Αθηναϊκό Κέντρο Μελέτης του Ανθρώπου (ΑΚΜΑ), 2015-2016.
- Coaching για Οργανισμούς και Άτομα (1 έτος), Αθηναϊκό Κέντρο Μελέτης του Ανθρώπου (ΑΚΜΑ), 2016-2017.

### ΕΡΕΥΝΗΤΙΚΑ ΕΝΔΙΑΦΕΡΟΝΤΑ

Αγροτικοί συνεταιρισμοί, Οργάνωση και στρατηγική επιχειρήσεων τροφίμων και γεωργίας, Συλλογική δράση, Συστημική θεωρία και πράξη, Κοινωνικά διλήμματα, Συμμετοχικές κοινότητες, Αγροτική ανάπτυξη, Πολυκεντρικά συστήματα και θεσμοί.

## ΘΕΩΡΗΤΙΚΑ ΠΛΑΙΣΙΑ

Συστημική θεωρία, Οικονομική της οργάνωσης και των θεσμών, Θεωρία συλλογικής δράσης, Πλαίσιο για θεσμική ανάλυση και ανάπτυξη-Institutional Analysis and Development Framework (IAD).

### ΑΝΑΛΥΤΙΚΕΣ ΜΕΘΟΔΟΛΟΓΙΕΣ

Διαλεκτική, Θεωρία Παιγνίων, Διανοητικές προσεγγίσεις κ.λπ.

## ΕΜΠΕΙΡΙΚΕΣ ΜΕΘΟΔΟΛΟΓΙΕΣ

Living Labs, Communities of Practice, Participatory Action Research, Focus Groups, Multivariate Analysis Techniques, Structural Equation Modeling, Case Studies, Qualitative Methods, Qualitative Comparative Analysis (QCA).

#### ΕΠΙΛΕΓΜΕΝΕΣ ΔΗΜΟΣΙΕΥΣΕΙΣ

Σε ακαδημαϊκά περιοδικά και συλλογικούς τόμους με το σύστημα των κριτών:

- Pappa, I., Iliopoulos, C., and T. Massouras. 2018. "What Determines the Acceptance and Use of Electronic Traceability Systems in Agri-Food Supply Chains?" *Journal of Rural Studies*, 58(2018): 123-135.
- 2. **Iliopoulos, C.**, and V. Valentinov. 2017. "Member Preference Heterogeneity and System-Lifeworld Dichotomy in Cooperatives: An Exploratory Case Study." *Journal of Organizational Change Management*, 30(7): 1063-1080.
- 3. Mantziaris, S., **Iliopoulos, C.**, Theodorakopoulou, I., and E. Petropoulou. 2017. "Perennial Energy Crops vs. Durum Wheat in Low Input Lands: Economic Analysis of a Greek Case Study." *Renewable and Sustainable Energy Reviews*, 80(2017): 789-800.
- 4. Tinervia, S. Galati, A. Crescimanno, M., **Iliopoulos, C.**, and I. Theodorakopoulou. 2017. "Internal Resources as Tools to Increase the Global

- Competition: The Italian Wine Industry Case." *British Food Journal*, 119(1): 2406-2420.
- 5. **Iliopoulos, C.**, M.L. Cook, and F. Chaddad. 2016. "Agricultural Cooperatives in Netchains (Editorial)." *Journal on Chain and Network Science* (Special Issue: Agricultural Cooperatives in Netchains), 16(1): 1-6.
- Cook, M.L., and C. Iliopoulos. 2016. "Generic Solutions to Coordination and Organizational Costs: Informing Cooperative Longevity." *Journal on Chain and Network Science* (Special Issue: Agricultural Cooperatives in Netchains), 16(1): 19-27.
- 7. Drivas, K., and **C. Iliopoulos**. 2016. "An Empirical Investigation in the Relationship Between PDOs/PGIs and Trademarks." *Journal of the Knowledge Economy*, pp. 1-11. DOI: 10.1007/s13132-016-0386-4.
- 8. **Iliopoulos, C.** 2014. "Ownership, Governance and Related Trade-Offs in Agricultural Cooperatives." *Dovenschmidt Quarterly*, 2014(4): 159-167 (doi: 10.5553/DQ/221199812014002004004).
- 9. **Iliopoulos, C.**, and I. Theodorakopoulou. 2014. "Mandatory Cooperatives and the Free Rider Problem: The Case of Santo Wines in Santorini, Greece." *Annals of Public and Cooperative Economics*, 85(4): 663-681.
- Bijman, J., and C. Iliopoulos. 2014. "Farmers' Cooperatives in the EU: Policies, Strategies, and Organization." Annals of Public and Cooperative Economics, 85(4): 497-508.
- 11. **Iliopoulos, C.**, and I. Theodorakopoulou. 2014. "Measuring and Communicating the True Value of Membership: The Case of the Pindos Poultry Co-operative." Chapter 17 in T. Mazzarol, S. Reboud, and E. Mamouni Limnios (eds.), Sustainable Co-operative Enterprise: Case Studies of Organisational Resilience in the Co-operative Business Model. Edward Elgar Publishing, Cheltenham, UK, pp. 223-239.
- 12. **Iliopoulos, C.** 2014. "Stakeholder Participation in Co-operative Capital in Western Agricultural Co-operatives." In C. Gijselinckx, L. Zhao, and S. Novkovic (eds.), *Co-operative Innovations in China and the West*. Palgrave Macmillan, Houndmills, UK, pp. 81-97.
- 13. **Iliopoulos, C.** 2013. "Public Support for Agricultural Cooperatives: An Organizational Economics Approach." *Annals of Public and Cooperative Economics*, 84(3): 241-252.
- 14. Chaddad, F.R., and **C. Iliopoulos.** 2013. "Control Rights, Governance and the Costs of Ownership in Agricultural Cooperatives." *Agribusiness: An International Journal*, 29(1): 3-22.
- 15. **Iliopoulos, C.**, Valentinov, V., Kvartiuk, V., and B. Bartkowski. 2013. "Government-Third Sector Relations in European Rural Development: A Critical Perspective." *Nonprofit Policy Forum*, 4(1): 65-80.
- 16. Tortia, E., Valentinov, V., and **C. Iliopoulos.** 2013. "Agricultural Cooperatives." *Journal of Entrepreneurial and Organizational Diversity*, 2(1): 23-36.
- 17. Valentinov, V., and **C. Iliopoulos.** 2013. "Economic Theories of Nonprofits and Agricultural Cooperatives Compared: New Perspectives for Nonprofit Scholars." *Nonprofit and Voluntary Sector Quarterly*, 42(1): 109-126.

- 18. **Iliopoulos, C.**, and I. Theodorakopoulou. 2012. "Generating Member Value: The Case of the Pindos Poultry Co-operative in Greece." In T. Mazzarol and E. Mamouni Limnios (eds.), *Co-operatives in the Fourth Sector-The Role of Member-Owned Businesses in the Global Economy*, pp. 61-78. Prahran, Australia: Tilde University Press.
- 19. Valentinov, V., and **C. Iliopoulos**. 2012. "Property Rights Problems in Agricultural Cooperatives: A Heterodox Institutionalist Perspective." *German Journal of Agricultural Economics*, 61(3): 139-147.
- 20. **Iliopoulos, C.**, and V. Valentinov. 2012. "Opportunism in Agricultural Cooperatives in Greece." *Outlook on Agriculture*, 41(1): 15-19.
- 21. **Iliopoulos, C.** Theodorakopoulou, I., and T. Lazaridis. 2012. "Innovation Implementation Strategies for Consumer Driven Fruit Supply Chains." *British Food Journal*, 114 (6): 798-815.
- 22. **Iliopoulos, C.** 2012. Invited Review of the Book: Bryden et al. (eds) 2011. Towards Sustainable Rural Regions in Europe: Exploring Inter-Relationships Between Rural Policies, Farming, Environment, Demographics, Regional Economies and Quality of Life Using System Dynamics. New York: Routledge. International Journal of the Commons, 6(1): 72-74.
- 23. **Iliopoulos, C.**, and S. Rozakis. 2010. "Environmental cost-effectiveness of bio diesel production in Greece: Current policies and alternative scenarios." *Energy Policy*, 38: 1067-1078.
- 24. **Iliopoulos, C.**, and V. Valentinov. 2009. "Toward an Economics of the Rural Third Sector." *International Journal of Agricultural Resources, Governance and Ecology*, 8(5/6): 439-456.
- 25. **Iliopoulos, C.** 2009. "The Evolution of Solutions to the Free Rider Problem in US Agricultural Bargaining Cooperatives." In A. N. Rezitis (ed.) *Research Topics in Agricultural and Applied Economics*, pp. 77-94. Bentham Science Publishers, ISBN: 978-1-60805-098-7.
- 26. **Iliopoulos, C.**, and G.W.J. Hendrikse. 2009. "Influence Costs in Agribusiness Cooperatives: Evidence from Case Studies." *International Studies of Management and Organization*, 39(4): 60-80.
- 27. **Iliopoulos, C.** 2009. "Organisational Remodelling of Agricultural Cooperatives: A Research Agenda." In H. J. Rösner and F. Schulz-Nieswandt (Eds.) *Beiträge der genossenschaftlichen Selbsthilfe zur wirtschaftlichen und sozialen Entwicklung* [Contributions of cooperative self-help to economic and social development], pp. 627-642. Berlin: LIT Verlag.
- 28. Cook, M. L., Klein, P., and **C. Iliopoulos**. 2008. "Contracting and Organization in Food and Agriculture." Chapter 14 in Jean-Michel Glachant and Eric Brousseau (eds.) *New Institutional Economics: A Guidebook*, pp. 292-304, Cambridge University Press.
- 29. **Iliopoulos, C.**, and M. L. Cook. 2005. "The Organizational, Financial and Ownership Characteristics of US Agricultural Cooperatives: Survey Results from a New Institutional Economics Perspective." In T. Theurl, and E. Christian (eds.) *Strategies for Cooperation*, pp. 301-23, Shaker Verlag, Aachen, Germany.

- 30. **Iliopoulos, C.** 2005. "New Generation Cooperatives: The Potential of an Innovative Institutional Arrangement for Mediterranean Food Supply Chains." *MEDIT*, IV(1): 14-20.
- 31. **Iliopoulos, C.** 2004. "Grecia." In Jose Luis Monzon Campos (ed.) *El Tercer Sector Lucrativo en el Mediterraneo—La Economia Social de no Mercado—I. Espana, Francia, Grecia, Italia y Portugal*, pp. 171-214. CIRIEC-ESPANA.
- 32. Cook, M. L., Chaddad, F. R., and **C. Iliopoulos.** 2004. "Advances in Cooperative Theory since 1990: A Review of Agricultural Economics Literature." In G.W.J. Hendrikse (ed.), *Restructuring Agricultural Cooperatives*, pp. 65-90, Haveka, the Netherlands.
- 33. Cook, M. L., **Iliopoulos, C.**, and F. R. Chaddad. 2002. "Cooperative Theory: A New Institutional Economics Approach." In. D. Cobia and D. Barton (eds.) *Cooperatives: An Economic and Management Perspective*, New Jersey: Prentice-Hall. (see: <a href="http://www.agecon.ksu.edu/accc/">http://www.agecon.ksu.edu/accc/</a>).
- 34. **Iliopoulos, C.**, and A. Krystallis. 2002. "Consumer Behaviour and Netchain Responses in the Greek Olive Oil Market: Unravelling a Paradox." In Omta and Trienekens (eds.) *Paradoxes in Chains and Networks*, pp. 119-129. Wageningen University Press, Wageningen, the Netherlands.
- 35. Cook, M. L., and **C. Iliopoulos.** 2000. "Ill-defined Property Rights in Collective Action: The Case of US Agricultural Cooperatives." In C. Menard (ed.) *Institutions, Contracts, and Organizations: Perspectives from New Institutional Economics*, pp. 335-348. London, UK: Edward Elgar Publishing.
- 36. **Iliopoulos, C.**, and M. L. Cook. 1999. "The Internal Organization of the Cooperative Firm: An Extension of a New Institutional Digest." *Journal of Cooperatives*, 14: 77-86.
- 37. Cook, M. L., and **C. Iliopoulos**. 1999. "Beginning to Inform the Theory of the Cooperative Firm: Emergence of the New Generation Cooperative." *Finnish Journal of Business Economics*, December: 525-535.
- 38. **Iliopoulos, C.**, N. Kalaitzandonakes, and I. Theodorakopoulou. 1998. "Optimal IPM Strategies for Missouri Soybean Production." Selected Paper. Abstract in *Journal of Agricultural and Applied Economics*, 30(1): 225.
- 39. Cook, M. L., and **C. Iliopoulos.** 1998. "Solutions to Property Rights Constraints in Producer-Owned and Controlled Organizations: Prerequisite for Agri-Chain Leadership?" G. W. Ziggers, J. H. Trienekens, and P. J. P. Zuurbier (eds.) *Proceedings of the Third International Conference on Chain Management in Agri Business and Food Industry*, 541-553. Wageningen, the Netherlands: Wageningen Agricultural University.
- 40. Theodorakopoulou, I., **Iliopoulos, C.**, and N. Kalaitzandonakes. 1998. "Cooperative Involvement in Agricultural Biotechnology: Leveraging a Position in the Agri-food Chain?" G. W. Ziggers, J. H. Trienekens, and P. J. P. Zuurbier (eds.) *Proceedings of the Third International Conference on Chain Management in Agri Business and Food Industry*, 555-563. Wageningen, the Netherlands: Wageningen Agricultural University.

## Εργασίες σε συνέδρια μετά από κρίση:

- Iliopoulos, C. 2017. "Agricultural Cooperatives' Competitive Yardstick Effect: A Critical Reading of Schools of Thought and Empirical Evidence." Paper presented at the Organised Panel Session entitled *On the Competitive Yardstick Effect of Cooperatives*, Organizer: Dr. Marten Graubner, XV European Association of Agricultural Economists (EAAE) Congress, Parma, Italy, August 29-September 1, 2017.
- Iliopoulos, C. 2017. "The Evolution of Strategies Pursued by European Agricultural Cooperatives: A Systems-Theoretic View." Paper presented at the Organised Panel Session entitled Stuck in the Middle: Consumers, Producers, and the Challenge to Govern the Cooperative, Organizers: Prof. Dr. Jos Bijman, Prof. Dr. Markus Hanisch, Prof. Dr. Constantine Iliopoulos, XV European Association of Agricultural Economists (EAAE) Congress, Parma, Italy, August 29-September 1, 2017.
- 3. Iliopoulos, C. 2017. "Improving Market Outcomes Enhancing the Position of Farmers in the Supply Chain: Policies on Contracts." Paper presented at the Organised Panel Session entitled *An Academic Perspective on the Agricultural Task Force Report by the European Commission*, Organizer: Prof. Dr. Joost M. E. Pennings, XV European Association of Agricultural Economists (EAAE) Congress, Parma, Italy, August 29-September 1, 2017.
- 4. Iliopoulos, C. 2017. "Collective Mind in Entrepreneurship: The Case of Agricultural Cooperatives." Paper selected for presentation at the ICA CCR Global Research Conference 2017 "Developing Inclusive, Collaborative and Responsible Businesses: Co-operatives in Theory, Policy and Practice", University of Stirling, Scotland June 20-23, 2017.
- 5. Galati, A., Crescimanno, M., Tinervia, S., Iliopoulos, C., Theodorakopoulou, I. 2016. "Export Performance and Organisational Models: An Empirical Analysis Based on the RBV Approach." The 9<sup>th</sup> Annual EUROMED Academy of Business (EMAB) Conference, *Innovation, Entrepreneurship and Digital Ecosystems*, University of Warsaw, Poland, September 14-16, 2016.
- Iliopoulos, C., and V. Valentinov. 2016. "Member Heterogeneity in Cooperatives: A Systems-Theoretic Perspective." Paper presented at the 18<sup>th</sup> International Conference on Cooperative Studies, IGT-2016, 14<sup>th</sup>-16<sup>th</sup> September 2016, Lucerne, Switzerland.
- 7. Iliopoulos, C., and M.L. Cook. 2016. "Organizational Costs in Agricultural Cooperatives: From Symptoms to Diagnosis to Generic Solutions." Paper presented at the 26th Annual IFAMA World Conference & 12th Wageningen International Conference on Chain and Network Management (WICANEM), Aarhus, Denmark, June 19-23, 2016.
- 8. Iliopoulos, C. 2016. "Linking Cooperative Research, Education and Outreach: A Systemic View." Paper presented at the ICA Research Conference, Special Session: Cooperative Education, Almeria, Spain, May 23-27, 2016.

- 9. Petropoulou, E., Petousi, V., Iliopoulos, C., and I. Theodorakopoulou 2015. "Biomass Crop Production in Greece: Constraints and Future Recommendations." 12<sup>th</sup> Conference of the European Sociological Association: Differences, Inequalities and Sociological Imagination, August 2528, 2015, Prague.
- 10. Iliopoulos, C, and M.L. Cook. 2015. "Managing Ownership Costs During the Life Cycle of the Agricultural Cooperative." Research Conference of the International Co-operative Alliance (ICA), May 27-30, 2015, Paris, France.
- 11. Iliopoulos, C., and I. Theodorakopoulou. 2014. "Organizational Innovation as a Means to Achieving Supply Chain Sustainability: The Case of the Pindos Poultry Cooperative in Greece." Paper accepted for presentation at the 11<sup>th</sup> Wageningen Conference on Chain and Network Management (WiCaNem 2014), *Innovation and Sustainability in Chains and Networks*, 4-6 June 2014, Villa Orlandi, Island of Capri, Naples, Italy.
- 12. Iliopoulos, C., and M.L. Cook. 2013. "Property Rights Constraints in ProducerOwned Firms: Solutions as Prerequisites for Successful Collective Entrepreneurship." Sixth International Conference on Economics and Management of Networks (EMnet), Agadir, Morocco, November 21-23.
- 13. Iliopoulos, C., and I. Theodorakopoulou. 2013. "Agricultural Cooperatives in the EU Wine Industry." Agricultural and Applied Economics Association & Canadian Society of Agricultural Economists Joint Meeting, Washington, DC, USA, August 2-6, 2013.
- 14. Iliopoulos, C., and I. Theodorakopoulou. 2012. "The True Value of Membership: The Case of the Pindos Poultry Co-operative in Greece." Paper presented at the UN International Year of the Co-operative Conference: Cooperatives in the Fourth Sector: The Role of Member-Owned Businesses in the Global Economy, University of Western Australia, Perth, Australia, November 8-9.
- 15. Valentinov, V., and C. Iliopoulos. 2012. "What can nonprofit economics learn from the theory of agricultural cooperatives?" Paper presented at the XVII International Conference on Cooperative Studies "Cooperatives in the Focus of a New Economic Policy." Vienna, September 18-20.
- 16. Iliopoulos, C., and F. Chaddad. 2012. "Ownership Costs and Governance in Cooperative Models: An Extension of Hansmann's Theory." Paper presented at the Second International e-RNAC Conference *Cooperative Values in Internationalized Operations*, Helsinki, Finland, June 14-16.
- 17. Iliopoulos, C. 2012. "Public Policy Support for Agricultural Cooperatives: An Organizational Economics Approach." Paper presented at the *International Conference on Cooperative Responses to Global Challenges*, Humboldt University, Berlin, March 21-23.
- 18. Chaddad, F., and C. Iliopoulos. 2012. "Ownership and Control in Agricultural Cooperatives." Paper presented at the *International Conference on Cooperative Responses to Global Challenges*, Humboldt University, Berlin, March 21-23.
- 19. Iliopoulos, C. Theodorakopoulou, I., and T. Lazaridis. 2010. "Innovation Implementation Strategies for Consumer-Driven and Responsive Fruit Supply

- Chains: The View of European Fruit Experts." Paper presented at the 28<sup>th</sup> International Horticultural Congress, Lisbon, Portugal, August 22-27, 2010.
- 20. Theodorakopoulou, I., Iliopoulos, C., and T. Lazaridis. 2010. "Innovation Strategies: An Integrated Theoretical Framework for Consumer-Driven and Responsive Fruit Supply Chains." Poster Paper presented at the 28<sup>th</sup> International Horticultural Congress, Lisbon, Portugal, August 22-27, 2010.
- 21. Iliopoulos, C., and M. L. Cook. 2010. "Complex Incentive Alignment in Bargaining Associations." Paper presented at the Annual Conference of the International Society for New Institutional Economics, Stirling, Scotland, UK, June 17-20, 1010.
- 22. Iliopoulos, C., and V. Valentinov. 2010. "Understanding Collective Action: Towards an Economics of the Rural Third Sector." Paper presented at the 9<sup>th</sup> International Conference of the International Society for Third Sector Research (ISTR), Kadir Has University, Istanbul, Turkey, July 7-10, 2010.
- 23. Iliopoulos, C. 2008. "From Traditional Cooperatives to Collective Entrepreneurship: Theoretical Approaches and a Research Agenda." Invited Paper, XIIth International Conference on Cooperative Studies, Theme: «Contributions of cooperative self-help to economic and social development», University of Cologne, Germany, October 7– 9, 2008.
- 24. Cook, M.L., Burress, M., and C. Iliopoulos. 2008. "New Producer Strategies: The Emergence of Patron Driven Entrepreneurship." XIIth Conference of the European Association of Agricultural Economists, Ghent, Belgium, August 2629, 2008.
- 25. Iliopoulos, C. 2007. "Manager Compensation and Influence Costs in Agribusiness Cooperatives." Paper presented at the 3<sup>rd</sup> International Conference on the Economics and Management of Networks, Erasmus University of Rotterdam, the Netherlands, June 28-30, 2007.
- 26. Iliopoulos, C. 2006. "Minimizing Influence Costs in Producer-owned Firms: A Behavioral Economics Approach." Paper presented at the 7<sup>th</sup> International Conference on Management in AgriFood Chains and Networks, Ede, the Netherlands, May 31-June 2, 2006.
- 27. Iliopoulos, C., and M. L. Cook. 2004. "The Organizational, Financial and Ownership Characteristics of US Agricultural Cooperatives: Survey Results Under a New Institutional Economics Perspective." 15<sup>th</sup> International Cooperatives Forum 2004. Münster, Germany, September 7-9, 2004.
- 28. Iliopoulos, C. 2003. "Long-term Financing in US and European Agricultural Cooperatives: Emerging Methods for Ameliorating Investment Constraints." Selected Paper, NCR-194 Annual Conference, Kansas City, Missouri, USA, October 29, 2003.
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- American Journal of Economics and Sociology
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- Applied Economic Perspectives and Policy
- Australian Journal of Agricultural and Resource Economics
- British Journal of Economics, Management and Trade
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## ΕΠΙΛΕΓΜΕΝΕΣ ΒΡΑΒΕΥΣΕΙΣ

- 1. The Nourse Award for best doctoral dissertation on agricultural cooperatives, National Council of Farmer Cooperatives, USA, 1999.
- 2. Research fellowship by Land O' Lakes, St. Paul, Minnesota, USA, 1998.
- 3. Travel grant, Robert D. Partridge Chair in Cooperative Leadership, University of Missouri-Columbia, USA, Summer 1997.
- 4. Graduate Research and Teaching Assistantship, Department of Agricultural Economics, University of Missouri-Columbia, USA, 1995-1998.
- 5. Friends of Cooperation Society Award for best Master's Thesis on Agricultural Cooperatives, Athens, Greece, 1992.

#### ΕΠΙΛΕΓΜΕΝΑ ΑΝΤΑΓΩΝΙΣΤΙΚΑ ΠΡΟΓΡΑΜΜΑΤΑ

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- 9. MASTER PLAN OF THE NATIONAL AGRICULTURAL RESEARCH FOUNDATION 2003-2007, National Agricultural Research Foundation, Προϋπολογισμός: 90,000 €, 2002-2003.
- 10. AGRICULTURAL BARGAINING COOPERATIVES FOR THE 21<sup>ST</sup> CENTURY: SOLVING THE FREE-RIDER PROBLEM, Προϋπολογισμός: \$50,000, USDA, 1998-2000.

#### ΔΙΔΑΚΤΙΚΗ ΕΜΠΕΙΡΙΑ

# Στο Ινστιτούτο Αγροτικής Οικονομίας & Κοινωνιολογίας:

Εκπαιδευτικό Πρόγραμμα, «Συστημικές προσεγγίσεις στην ανάπτυξη ηγετών στις επιχειρήσεις τροφίμων και γεωργίας», Άνοιξη 2018.

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Σχεδιασμός και διδασκαλία σε πολυάριθμα εκπαιδευτικά προγράμματα για στελέχη και διοικητικά συμβούλια επιχειρήσεων τροφίμων και γεωργίας.

# Στο Γεωπονικό Πανεπιστήμιο Αθηνών:

Οικονομική Επιχειρήσεων Τροφίμων και Γεωργίας, MBA στην Οργάνωση και Διαχείριση Επιχειρήσεων Τροφίμων και Γεωργίας (MBA in Food and Agribusiness Program), 2013-...

Στρατηγική Επιχειρήσεων Τροφίμων και Γεωργίας, MBA στην Οργάνωση και Διαχείριση Επιχειρήσεων Τροφίμων και Γεωργίας (MBA in Food and Agribusiness Program), 2015-...

Συνεταιριστική Οικονομία, Προπτυχιακό μάθημα 5ου έτους, Τμήμα Αγροτικής Οικονομίας και Ανάπτυξης, 2008-2012.

Κοινωνική Οικονομία, Μεταπτυχιακό Πρόγραμμα στην Αγροτική Ανάπτυξη, Τμήμα Αγροτικής Οικονομίας και Ανάπτυξης, 2009-2010.

# Στο University of Missouri, Columbia, H.Π.A.:

Οργάνωση και Διοίκηση Αγροτικών Συνεταιρισμών για στελέχη και μέλη διοικητικών συμβουλίων Αμερικανικών αγροτικών συνεταιρισμών, Graduate Institute of Cooperative Leadership (GICL), University of Missouri-Columbia, USA, 2013 έως σήμερα.

Νέα Οικονομική των Θεσμών (New Institutional Economics), Μεταπτυχιακός Βοηθός Διδασκαλίας,1997-1998.

Εισαγωγή στην Οργάνωση και Διαχείριση Επιχειρήσεων Τροφίμων και Γεωργίας (Introduction to Agribusiness Management), Μεταπτυχιακός Βοηθός Διδασκαλίας, 1995-1998.

Μάνατζμεντ Συνεταιρισμών και Άλλων Επιχειρήσεων Τροφίμων και Γεωργίας (Agribusiness and Cooperative Management), Μεταπτυχιακός Βοηθός Διδασκαλίας, 1995-1998.

#### Αλλού:

Πολυάριθμα εκπαιδευτικά σεμινάρια για στελέχη και μέλη διοικητικών συμβουλίων αγροτικών συνεταιρισμών και άλλων επιχειρήσεων τροφίμων και γεωργίας στην Ευρώπη, τις Η.Π.Α., τη Λατινική Αμερική, την Ωκεανία και την Αφρική.

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