






PERSONAL INFORMATION

Dr Stathis KLONARIS

 Iera Odos 75, 11855 ATHENS
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Sex Male | Date of birth 10/07/1965 | Nationality Hellenic

PERSONAL STATEMENT

Dr Klonaris experience is in the areas of Common Agricultural Policy, Demand Analysis and Modelling of Agricultural Markets
 Dr. Klonaris is familiar with the EC programmes since he has great experience working as research assistance and senior consultant in various research an operational programme.
 He is very familiar with the recent CAP reform since he was involved as a member of the Greek delegation in the AGRIFIN and FEOGA working groups for the Greek Ministry of Rural Development & Food.

WORK EXPERIENCE

04/2016 – up to now

Associate Professor

Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development, Lab. of Political Economy & European Integration

09/2009-03/2016

[Business or sector](#) University

Assistant Professor

Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development,, Lab. of Political Economy & European Integration

10/2004 – 08/2009

[Business or sector](#) University

Lecturer

Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development,, Lab. of Political Economy & European Integration

4/2002- 9/2004

[Business or sector](#) University

Public servant

Hellenic Ministry of Rural development and Food, Acharnon 2, ATHENS

Responsible for Financial and Fiscal Policy

1. Member of the Greek Delegation to AGRIFIN working group concerning the recent CAP mid term review
2. Member of the Greek Delegation to FEOGA working group
3. Secretary of the Task Force of the Greek Ministry of Rural Development and Food concerning the Action Plan of the new CAP in Greece.)

[Business or sector](#) Government – Public sector

7/2000- 3/2002

Senior Consultant

1. ERGOMICHIKI PETELLIS LTD
2. INFOGROUP S.A.
3. LKN ANALYSIS EPE
 1. Integrated Regional Development Program of the area of Melevizi (Hellenic Ministry of Agriculture)
 2. Ex-Ante Evaluation of the Operational Programme of Community Initiative LEADER+(Hellenic Ministry of Agriculture)
 3. Ex-Ante Evaluation of the Supplement Programming of the Operational Programme Rural Development (Hellenic Ministry of Agriculture)
 4. Ex-Ante evaluation of the Community Initiative INTERREG III (Ministry of Economy and Finance)
 5. Ex-Ante evaluation of the Supplement Programming of the Operational Programme Community Initiative LEADER +(Hellenic Ministry of Agriculture)
 6. Supplement Programming of the Community Initiative INTERREG III GREECE-BULGARIA, and GREECE-CYPRUS (Hellenic Ministry of Economy and Finance)

Business or sector Consulting Agencies

03/1997-06/2000

Research Assistant

Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development,, Lab. of Political Economy & European Integration

1. "Diversification and Reorganization of the activities related to the livestock production in LFA's", FAIR3-CT96-1893 Agricultural University of Athens (Feb. 1997 – July 2000).
2. "European Livestock Policy Evaluation Network. Development of a Livestock Policy decision Support System".(ELPEN), QLK5-CT-1999-01296, , Agricultural University of Athens (Jan 2001 – March 2003).
3. "Technical Efficiency in EU Fisheries. Implication for Monitoring and Management through Effort Control" (TEMEC), QLK5-CT-1999-01295, Institute of Mountainous Agricultural Economics NAGREF (Jan 2001 – Dec. 2002).

Business or sector University

03/1997-06/2000

Research Assistant

Centre of Agricultural Strategy, Reading

1. Modelling of agricultural markets in the UK as well as for the Central European Eastern Countries (CEEC)

Business or sector University

EDUCATION AND TRAINING

1984-1990

BSc in Agriculture with specialisation on Agricultural Economy

Aristotelian University of Thessaloniki, School of Agriculture

1994-1995

MSc in Agricultural Economics

University of Reading, Dept of Agricultural & Food Economics

1995-1999

PhD in Agricultural Economics

University of Reading, Dept of Agricultural & Food Economics

PERSONAL SKILLS

Mother tongue(s) Greek

| Other language(s) | UNDERSTANDING | | SPEAKING | | WRITING |
|-------------------|---------------|---------|--------------------|-------------------|---------|
| | Listening | Reading | Spoken interaction | Spoken production | |
| English | C1 | C2 | C2 | C2 | C2 |

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills ▪ I have worked as research assistant successfully with various research teams > Also I have got good ability to adapt to multicultural environments which I gained through my postgraduate studies experience in UK for four years.

Organisational / managerial skills ▪ As academic staff, I have supervised a plethora of dissertations both at post and undergraduate level and a PhD thesis. Also, working as consultant and researcher, I have worked many times as team leader in studies concerning the primary sector. Currently I am deputy Head of Department and member of the Senate.

Job-related skills Replace with any job-related skills not listed elsewhere. Specify in what context they were acquired. Example:
 ▪ good command of quality control processes (currently responsible for quality audit)

Digital competence

| SELF-ASSESSMENT | | | | |
|------------------------|------------------|------------------|------------------|------------------|
| Information processing | Communication | Content creation | Safety | Problem solving |
| Independent user | Independent user | Independent user | Independent user | Independent user |

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

Driving licence Car licence Category B)

ADDITIONAL INFORMATION

Publications

1. Klonaris, S. (2018), Measuring the Intensity of Competition in the Greek Imported Meat Market, *Agricultural Economic Review*, 18(2)
2. Klonaris, S. and A. Agiangkatzoglou, (2018) Competitiveness of Greek Virgin Olive Oil in the main destination markets, *British Food Journal* 120(1)
3. Drichoutis, A.C., Klonaris, S. and G. Papoutsi (2017) Do Good Things Come in Small Packages? Bottle Size Effects on Willingness to Pay for Pomegranate Wine and Grape Wine, *Journal of Wine Economics*, 12, 84–104
4. A Vassilopoulos, S Klonaris (2016), Determinants of transition in artificially discrete Markov chains using microdata *Economics Letters* 146, 17-2
5. Drichoutis, A.C., R.M., Nayga and S. Klonaris (2014), Decision making in homegrown value auctions under induced mood states, *Studies in Microeconomics* 2(2), 141-163
6. S. Klonaris (2014) Wholesale Demand for Fish in Greece, *Journal of International Food & Agribusiness Marketing*, 26-1, 49-66
7. Stachtiaris, S., Drichoutis, A.C. and Klonaris, S. (2013). Preference reversals in contingent and inferred valuation methods. *European Review of Agricultural Economics* 40-2, 379-4040
8. Vassilopoulos, A., Klonaris, S., Drichoutis, A.C., and Lazaridis P. (2012). Modelling quality demand with data from Household Budget Surveys: An application to meat and fish products in Greece. *Economic Modelling* 29-6, 2744–50
9. Klonaris S, Arabatzis G, (2009) Empirical demand analysis of long-length roundwood (sawlogs) in Greece, *NEW MEDIT*, 8-3,54-62
10. S. Klonaris and G. Arabatzis, (2009), An analysis of Greek wood and wood product imports: Evidence from the linear quadratic aids, *Forest Policy and Economics*, 11, 266-270
11. A. C. Drichoutis, S. Klonaris, P. Lazaridis and R.M. Nayga, (2008) Household Food Consumption in Turkey: A Comment, *European Review of Agricultural Economics*, 35:1, 93-98
12. K. Balcombe, G. Rapsomanikis and S. Klonaris (2003) Cross Entropy Estimation of the Almost Ideal Demand System for Greek Consumption, *Journal of Agricultural Economics*, 54, 447-466
13. P. Fousekis and S., Klonaris, (2003) Technical efficiency determinants for fisheries: a study of trammel netters in Greece, *Fisheries Research*, 63, 85-95.
14. Klonaris S. and D. Hallam, (2003) Conditional and unconditional food demand elasticities in a dynamic multistage Demand system, *Applied Economics*, Vol 35 N° 5, 503-514.
15. J.A., Morrison, K. Balcombe, A. Bailey, S. Klonaris and G. Rapsomanikis, (2003), Expenditure on different categories of meat in Greece: The influence of changing tastes, *Agricultural Economics*, 28, 139-150.
16. Δ. Δημόπουλος, Σ. Κλωνάρης και Λ. Λουλούδης και Β. Καζάζης, (2002) Προς μία γεωγραφία των εξαρτημένων από τη γαλακτοπαραγωγό αγελαδοτροφία περιφερειών της Ευρωπαϊκής Ένωσης, *ΓΕΩΓΡΑΦΙΕΣ*, N° 3, 24-45
17. P. Fousekis and Klonaris, S.,(2002), Spatial price relationships in the olive oil market of the Mediterranean, *Agricultural Economics Review*, Vol. 3, N° 2, 23-35.
18. Klonaris, S. and Karagiannis G., (2002) Evaluating the performance of LAIDS using different price indices and micro data, *Spoudai*, Vol 52, N° 3, 46-59.
19. Klonaris, S. (2001), Structural change in Greek meat demand, *Agricultural Economics Review*, Vol. 2, N° 2, 31-41

1. Vassilopoulos A., Avgeraki N, and **Klonaris S.**, (2017) Resolving the Smog around the WTA-WTP disparity: A case study from Greece, EAERE 2017 23th Annual Conference of the European Association of Environmental and Resource Economics, July 2017, Athens Greece
2. Manolopoulou E., A. Aktypis, C. Matara, P. Tsiomi, E. Konstantinou, K. Mountzouris, **S. Klonaris** and E. Tsakalidou (2015) *Exploring Sheep Farmers' Knowledge Regarding aspects of Integrated Production Management of Milk and Dairy Products*. IDF International Symposium on Sheep, Goat and other non-Cow Milk, Limassol, Cyprus (in Poster Session)
3. Economou N. And S. Klonaris., (2014) *How much stable are the agricultural incomes in Greece A survival analysis using panel data*, 13th Congress of Association of Greek Agricultural Economics, Athens, November 2014 (
4. Tsakalidou E. and **S. Klonaris** (2012) *Processing of non-cow's milk – Technological challenges and economic perspectives*. IDF World Dairy Summit, Cape Town, South Africa (invited lecture)
5. S. Klonaris (2012), Strategic planning got the Greek agriculture in the framework of CAP 2020, (2012), in conference "Back in Agriculture: Myth and Facts" Agricultural University of Athens, June 2012
6. S. Klonaris and S. Koutsomitros (2011), The Greek Experience of the CAP Reform of 2003: Evidence and Prospects in Conference "Dilemmas of the CAP reform. Between competitiveness and public goods: Can farmers deliver both?" organized by Groupe de Bruges, Agricultural University of Athens, Athens, April 2011
7. S. Stachtiaris, A.C. Drichoutis and S. Klonaris (2012) Reducing the Hypothetical bias in Experimental auctions, in 12th Congress of Association of Greek Agricultural Economics, AUTH, Thessaloniki November 23-24.
8. S. Klonaris (2012) Demand elasticities for Imported Meat: Applications of Source differentiated AIDS, in 12th Congress of Association of Greek Agricultural Economics, AUTH, Thessaloniki November 23-24
9. Stachtiaris, S., Drichoutis, A.C. and Klonaris, S. (2011). The more is less phenomenon in contingent and inferred valuation. 13th Congress of European Association of Agricultural Economists, Zurich, Switzerland, August 30-September 2 (also presented at the 71st International Atlantic Economic Conference, Athens, Greece, 16-19 March).
10. S. Klonaris and S. Rozakis, (2010) CAP reform variants and their impacts to the arable farms in Kopais Plain, in 11th Congress of Association of Agricultural Economics, Agricultural University of Athens Athens November 26-27
11. Stachtiaris, S., Drichoutis, A.C. and Klonaris, (2010), Comparison of Different methodologies for eliciting consumer willingness to pay for quality agricultural products, in 11th Congress of Association of Agricultural Economics, Agricultural University of Athens, Athens November 26-27
12. V. Fotinia, A.C. Drichoutis and S. Klonaris (2010), Willingness to pay (WTP) for functional food: The case of yogurts products in 11th Congress of Association of Agricultural Economics, Agricultural University of Athens, Athens November 26-27
13. Vassilopoulos, Achilleas; Stathis Klonaris; Andreas C. Drichoutis and Panagiotis Lazaridis. (2009). "Quality Demand for Meat and Fish Products: A Microeconomic Analysis," In International Conference on Applied Business Research (ICABR), 1619-35. Valletta, Malta: Mendel University in Brno, Czech Republic.
14. Karanikolas. P. and Klonaris S., (2008), Production Plan and Structural Characteristics in the Scientific Congress "Fires of 2007: From catastrophe to development". 7-8th of May, Agricultural University of Athens, p.p. 255-278
15. Arabatzis G. and Klonaris S., (2006) Empirical Demand Analysis of Long Length Roundwood Market in Greece, 9th Congress of the Greek Association of Agricultural Economics (ETAGRO), Athens 2-4 November, Agricultural University of Athens pp 492-509 (in greek).
16. Drichoutis, A.C., S. Klonaris, and P. Lazaridis, (2006). Determinants of demand for fruit in Greece. 9th Congress of the Greek Association of Agricultural Economics (ETAGRO), Athens 2-4 November, Agricultural University of Athens pp 338-356 (in greek).
17. S. Klonaris, (2002), Price Flexibilities in Fishery: An Analysis with an Error Correction Model, 7th Congress of Greek Association of Agricultural Economics, Athens 21-23 November, Agricultural University of Athens (in greek).
18. D., Dimopoulos, Klonaris, S., Louloudis L. and Kazazis E. (2002), Using EU databases for the location of most dependent regions on agricultural production: The case of dairy sector, in International Conference ARIADNE, "Agricultural statistics in the new millennium: The challenge of agri-environmental indicators as a tool for the planning of sustainable development for agriculture Chania 13-15 November 2002
19. Kazakopoulos L., Klonaris S. and Koutsouris A., (2001) The Development of Niche Markets as a Lever for Rural Development, in the proceedings of the 6th Congress of Greek Association of Agricultural Economists "Looking for the Future of the Greek Agriculture", p.p. 136-145 by K. Mattas (eds), Stamoulis Press, Athens 2001(in greek)
20. Kazakopoulos, L., Vallerand, F., Tsiboukas, K. and Klonaris, S., (2000), Viability Prospects of small livestock farming in Greece, in Poster Session, 4th European Farming system Symposium, 3-6 April Volos, Greece
21. Klonaris, S., (2000), Consumer Behaviour for Fruits and Vegetables in Greece: Bayesian Estimation of an Almost Ideal Demand System, στα πρακτικά του 70ου EAAE seminar "Problems and Prospects of Balkan Agriculture in a Restructuring Environment", by K. Mattas, G. Karagiannis and K. Galanopoulos (eds), 9-11 of June, Thessaloniki, p.p. 201-208, ZITI press. ISBN: 9604317571

Working Papers

1. S. Klonaris (2014) Demand for Imported Meat in Greece: A Source-Differentiated Almost Ideal Demand System Approach, Working Paper, Agricultural University of Athens.
2. S. Klonaris and G. Vlahos (2012) The Politics of CAP: The case of Greece, Working paper, Agricultural University of Athens.
3. Stachtiaris, S. & Drichoutis, A. & Klonaris, S., (2011). Preference reversals in contingent and inferred valuation methods, MPRA Paper 29456, University Library of Munich, Germany, revised 14 Aug 2011.
4. Stachtiaris, S. & Drichoutis, A. Nayga, R. & Klonaris, S., (2011). Can religious priming induce truthful preference revelation?, MPRA Paper 34433, University Library of Munich, Germany
5. Drichoutis, Andreas & Nayga, Rodolfo & Klonaris, Stathis, (2010). The Effects of Induced Mood on Preference Reversals and Bidding Behavior in Experimental Auctions, MPRA Paper 25597, University Library of Munich, Germany, revised 25 May 2011
6. S. Klonaris (2009), An Error Correction Inverse Almost Ideal Demand System: Wholesale Demand for Fish Grades in Greece
7. S. Klonaris and G. Arabatzis (2009), Empirical Demand Analysis for Long-Length Roundwood (Sawlogs) in Greece.

Projects

1. 08/15-12/15, Coordinator
Strategic Plan for the Development of the traditional Olive grove of Delphi
Municipality of Dephi and Cooperative Association of Amfissa, Public
2. 08/15-10/15, Coordinator
Market Research and Willingness to Pay for a new Beef Tomato
Hellenic Farming S.A. Private Company
3. 11/11-08/12, Senior Consultant
Modelling Farm structural change in Ethiopia
Food & Agriculture Organization of United Nations, International Agency
4. 11/10-09/11, Senior Consultant
A review of the demand and supply elasticities for the world tea markets be carried out with the view of updating the current elasticities used in the FAO Tea model
Food & Agriculture Organization of United Nations, International Agency
5. 2/09-06/09, Senior Consultant
Evaluation of the measures applied under the common agricultural policy to the rice sector
Evaluation of the measures applied under the common agricultural policy to the tobacco sector
COGEA s.r.l. - DG AGRI, Consulting Agency
6. 02/20012-09/2012, Coordinator
Feasibility study for establishing Auctions for Fruit and Vegetables in the regions of Attica and Central Macedonia
Hellenic Ministry of Food and Rural Development, Public
7. 2/2005 - 11/2007, Coordinator
 - Impact assessment of the recent CAP reform regarding Greece (Contractor: Hellenic Ministry of Rural Development & Food)
 - Rural Development Programme for Greece 2007-2013, Contractor: Hellenic Ministry of Rural Development & Food)**NOISIS DEVELOPMENT CONSULTANTS**, Consulting Agency
8. 6/2006 -9/2010, Researcher
Increasing fruit consumption through a transdisciplinary approach leading to high quality produce from environmentally safe, sustainable methods” (ISAFRUIT) , 6th FP, Priority 5, Con. No: 016279
Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development, Lab. of Political Economy & European Integration, University
9. 4/2002 -10/2004, Researcher
Human Resources and Development Planning on both sides of Ionian Sea (HuReDePIS), EU Community Initiative programme INTERREG III, B ARCHIMED CODE A.1.112
Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development, Lab. of Political Economy & European Integration University
10. Jan 2001 – Dec. 2002 Researcher
Technical Efficiency in EU Fisheries. Implication for Monitoring and Management through Effort Control” (TEMEC), QLK5-CT-1999-01295,
Institute of Mountainous Agricultural Economics NAGREF, Research Institute
11. Jan 2001 – March 2003, Researcher
European Livestock Policy Evaluation Network. Development of a Livestock Policy decision Support System”.(ELPEN), QLK5-CT-1999-01296,
Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development, University
12. Feb. 1997 – July 2000, Researcher
Diversification and Reorganization of the activities related to the livestock production in LFA's", FAIR3-CT96-1893
Agricultural University of Athens, Iera Odos 75, 11855 Athens, Dept. of Agricultural Economics & Rural Development., University

Honours -Awards

1. I was Scholar for three years of the State Scholarships Foundation (IKY) for postgraduate studies for the academic year 1994-1995
2. First Congress Paper Award in the 13th Congress of Association of Greek Agricultural Economics, Athens, November 2014

Courses

Applied Statistics, Microeconomics, Quantitative Methods, Agricultural Policy